

## Sales Negotiator

We are now seeking an experienced and motivated Sales Negotiator to join our growing team. This is an exciting opportunity for a driven individual who enjoys building relationships, delivering excellent service, and seeing transactions through from instruction to completion.

### The Role

As Sales Negotiator, you will take ownership of residential sales transactions from instruction through to completion.

You will act as the main point of contact for vendors, buyers, solicitors, and advisers, ensuring that each transaction progresses smoothly, efficiently, and professionally. This is a varied and commercially focused role for someone who thrives in a fast-paced, people-centred environment.

### Key Responsibilities

You will be responsible for:

- Issuing and managing Terms of Engagement
- Coordinating property marketing and advertising
- Registering buyers and managing enquiries
- Conducting and organising viewings
- Providing feedback to vendors
- Negotiating offers professionally and effectively
- Issuing Memoranda of Sale
- Managing sales progression from offer agreed to completion
- Maintaining accurate CRM records
- Proactively managing chains and preventing fall-throughs

### Performance & Development

Your performance will be measured on transaction outcomes, client satisfaction, and contribution to team success.

We support our team with structured training, clear progression routes, and ongoing professional development.



## About You

We are looking for someone who:

- Has solid experience in residential estate agency sales
- Is confident, personable, and well-presented
- Has excellent communication and negotiation skills
- Is highly organised and detail-oriented
- Enjoys working with people and building relationships
- Is motivated, reliable, and commercially aware
- Takes pride in delivering a high-quality service

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## What We Offer

- Competitive salary
- Attractive commission and bonus structure
- Clear career progression opportunities
- Ongoing training and development
- Supportive and collaborative team environment
- Opportunity to work with a premium, well-established brand

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## Why Join Victoria Pinkerton

At Victoria Pinkerton, we do not believe in delivering a merely adequate service. We believe in doing things properly, communicating well, and representing our clients' interests with care, diligence and professionalism.

For the right person, this is an opportunity to build a meaningful career within a respected business that values high standards, accountability and excellence.

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## How to Apply

If you are an enthusiastic Sales Negotiator looking to develop your career within a respected and forward-thinking agency, we would be delighted to hear from you.

Please submit your CV together with a short covering statement outlining your suitability for the role to [victoria@victoriapinkerton.co.uk](mailto:victoria@victoriapinkerton.co.uk).

**All applications will be treated in the strictest confidence.**

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### North Down

125 Main Street  
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028 9147 9393

### Ballyholme

88a Groomsport Rd  
Bangor, BT20 5NF  
028 9124 9444

### Comber & Ards Peninsula

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